# **EXHIBITOR MANUAL**

for the

## **WEST PALM BEACH FALL RV SHOW**

November 13 - 16, 2025

South Florida Fairgrounds 9067 Southern Boulevard West Palm Beach, FL 33411 Facility: 561-790-0333



Regional President, Freddy Fehr – General RV Center Cell:

On-Site Show Managers:

Cole Costello, Regional Show Coordinator Cell: 813-709-5376

> Patty Flanagan, Show Director Cell: 813-318-1487

Monday, November 10<sup>th</sup> – Monday, November 17<sup>th</sup>

Please take time to carefully review these materials as they will save you time and money to help make your experience more profitable and enjoyable. Please share this manual with all personnel working your exhibit at the show.

Florida RV Trade Association

5407 Boran Place, Tampa FL 33610 Phone: (813) 741-0488 www.frvta.org

### **SHOW INFORMATON**

Show Hours: Thursday – Saturday 10:00 am - 5:00 pm

> 10:00 am - 4:00 pm Sunday

Admission: FREE Parking: **FREE** 

Directions: The South Florida Fairgrounds is 1.5 miles West of the Florida Turnpike and 1 mile East of 441/SR7.

From I-95 South: Exit at Southern Boulevard, Exit # 68. Go West approximately 7 miles to Sansburys Way/Lyons Road. The fairgrounds will be on your Right, between Sansburys Way/Lyons Road and Fairgrounds Road.

From I-95 North: Exit at Belvedere Road, Exit # 69. Go west approximately 7 miles to Sansburys Way. Turn Left on Sansburys Way. Go south for about 1/3 mile. The fairgrounds will be on your Right.

From Turnpike South: Take Exit # 97, Southern Boulevard. Go West 1.5 miles to Sansburys Way/ Lyons Road. The fairgrounds will be on your Right, between Sansburys Way/Lyons Road and Fairgrounds Road.

From Turnpike North: Take Exit # 99, Okeechobee Road. Go West 1.5 miles to Sansburys Way. Turn Left on Sansburys Way and go south approximately 1 mile. The fairgrounds will on the right between Southern Boulevard and Process Road.

### **SHOW SERVICES**

#### **Accommodations:**

Fairfield Inn & Suites **Hampton Inn – Lake Worth Turnpike Hawthorn Suites by Wyndham** 2045 Vista Parkway 8205 Lake Worth Road 301 Lamberton Drive West Palm Beach, FL 33401 West Palm Beach, FL 33411 Lake Worth, FL 33467 (561) 227-3040 (561) 472-5980 (561) 472-7000

**Rates Starting From:** 

\$ 161.00/night + taxes\*\* \$ 172.00/night + taxes \$ 206.00/night + taxes

**Holiday Inn Express** 

2485 Metrocentre Boulevard West Palm Beach, FL 33407 (561) 472-7020

**Rates Starting From:** 

\$ 163.00/night + taxes

**Exhibitor Camping:** 

**South Florida Fairgrounds** 9067 Southern Boulevard West Palm Beach, FL 33411 (561) 793-0333

\*Reservations made onsite with security

Rates start at:

\$ 45.00/night \$ 142.50/night + taxes

**Electric:** Order form available on website: https://www.southfloridafair.com/frvta

**Lion Country Safaris KOA** 

2003 Lion Country Safari Road Loxahatchee, FL 33470 (561) 793-9797 or (800) 562-9115

www.koa.com/where/fl/09310/

#### **RULES & GENERAL INFORMATION**

Each exhibit must have a representative in attendance, their booth or display manned, and RV units opened during all specified show hours. (Any display and/or booth that is unmanned within the first/last 30 minutes of the show will be subject to a \$500.00 fine per occurrence). If a exhibit has 3 occurrences the display will remain closed for the duration of the event. In the event of an emergency, running late, etc. please notify the On-Site Show Manager.

**Credentials:** Each person working the exhibit is required to have an Exhibitor Button. Exhibitors MUST have an exhibitor button in order to enter into the ticket gates without a charge. Be sure to request these buttons in advance via the website. Buttons will be available for pick-up on Move-in day. They will be given to your authorized rep or be in your display/booth.

**Parking:** Exhibitors are requested to park on the Northwest (left) of the show entrance.

**Payments:** All final payments for show exhibition are due prior to the first day of move-in. Exhibitors will not be permitted to exhibit with any outstanding balance.

**Security:** There will be security beginning Sunday, November 9<sup>th</sup>, including over-night. Note: The fencing is closed each night at approximately 6:00 PM and will re-open at 8:00 AM. Make sure that all units are locked, windows closed and all electronics, including lighting have been turned off. **Be sure to place all personal belongings in a secure area.** 

**Safety/Aisles:** All products and display materials (such as tables, plants, chairs, signs, etc.) must be confined to the actual limits of your assigned area. No units or any part of unit (steps, slide-outs, mirrors and tail pipes) may extend into the aisles or other exhibitor's display. Avoid having unit entries on the main aisles.

**Sound/Music:** As per BMI and ASCAP regulations, the use of copyrighted music is prohibited. The use of microphones, and/or speakers must be kept at acceptable levels so as not to disturb other exhibitors.

**Generators:** On board generators are allowed in the outside displays, provided that they do not exhaust into another exhibitor's display/booth.

ATVs/Golf Carts: May be shown for display purposes ONLY. No For Sale signs are permitted.

**Animals:** Wild or exotic animals are not allowed in the display space/booth.

**Food/Concessions:** Food will be available for purchase through South Florida Fairgrounds, the authorized concessionaire for the facility which has no affiliation with FRVTA. Open during show hours only.

**Lost & Found:** All items should be turned into Show Management.

#### **DEALERS**

#### **IMPORTANT SAFETY NOTICE:**

All exhibitors need to make arrangements to lessen incidents within your displays. Such arrangements should include but are not limited to:

- All exhibit space (inside or outside) must maintain a 6-foot unobstructed aisle between units, to include but not limited to steps, slide-outs, signage, etc.
- Anti-slip strips or coverings on the entrance/exit and interior steps
- Ensure all steps are dry
- Slide-outs and 5<sup>th</sup> wheel hitches covered to help prevent head injuries i.e., fun noodle, pipe insulation, plants, signage
- All space between units not considered an aisleway be secured i.e., plants, signage/roped off
- All carpeting or floor coverings secured i.e., tape, nails, vehicle tires, signage
- Any wiring of any type covered or secured. Wiring under carpet/floor coverings clearly marked i.e.,
  caution tape or safety cones
- "Watch Your Step"/HOLD HANDRAIL (if applicable) signage.

**Staging:** Starting Sunday, November 9<sup>th</sup> you may begin to drop off units. Please stay to the North of the grass area. Please refer to the attached staging map.

\*The appropriate RVIA seal must be carried on all show units, prior to being moved into show display.

**Move-In**: Please refer to your company's scheduled time below.

#### Tuesday, November 11th

8:00 AM	General RV Center	Space # 2
	North Trail RV Center	Space # 3
	La Mesa RV Center	Space #8
12:00 PM	Great Time RV's	Space # 9
Wednesday, November 12 <sup>th</sup>		
8:00 AM	Chesaco RV	Space #4
	General RV Center	Space # 1

**Show Units:** This is a new and used RV products show – no age restrictions on used.

\* A copy of the MSO or a used title signed over into dealership's name must be on hand for possible on-site DMV inspections.

Space # 7

\* Signage with dealership's name must be posted in display.

**Demo Units:** 1 demo unit per dealership is permitted.

D&H RV Center

**Off-Premise Permit:** A completed copy of the off-premise permit must be on display at all times and a copy provided to the State Office prior to show opening.

**Department of Motor Vehicles (DMV)** 

Attention: Teresa Pedroso Phone: (561) 640-6820 901 Northpoint Parkway Fax: (561) 640-6835

Suites 115 – 116 Email: <u>dmvregion9@flhsmv.gov</u>

West Palm Beach, FL 33407

**Bee Back Passes:** Upon move-in or first day of show, each Dealer, (authorized rep from company), will receive 25 "Bee Back" passes. These passes are to be used for customers interested in returning to the show on another day to discuss a sale and/or purchase. Please provide your company name on the "Bee Back" as the customer will need to present the pass at ticket gate for entrance. If you require additional passes, please see Show Manager.

**Move-Out:** Any movement prior to show ending at 4:00 PM on Sunday, November 16<sup>th</sup> will result in a \$500.00 fine. Exhibitors may begin to move-out once Show Management has given the all clear. All units must be completely off the facility grounds by 5:00 PM on Monday, November 17<sup>th</sup>. Any units remaining after that time may be subject to a fine or towed by the facility at owner's expense.

#### **SUPPLIERS**

**Booth Specifications:** All booths are located in the grass area in the center of the show. We are providing a 10' x 10' tent, you will need to provide your own tables and chairs.

**Solicitation: No** distribution of any literature, giveaways, or presentations are permitted outside of your assigned booth area.

**Sales Tax License:** Each exhibitor is required to collect sales tax. Exhibitor must have Florida DOR Tax License on-site during show. Contact (850) 488-6800 or visit – https://floridarevenue.com/taxes/taxesfees/Pages/annual\_resale\_certificate\_sut.aspx

**Move-In:** Exhibitors may start moving in on <u>Wednesday, November 12<sup>th</sup> from Noon - 6:00 PM</u>. Exhibitors MUST be fully set-up by Thursday prior to show opening at 10:00 AM. Exhibitors may enter show at 9:00 AM each day to prep/set-up booth.

**Demo Units:** Suppliers/vendors are **NOT** allowed to demonstrate or allow consumer(s) to operate ANY motorized or rideable unit outside of **THEIR** contracted exhibit space.

**Move-Out:** Exhibitors may begin to break-down their booths once show ends. Any movement prior to show ending at 4:00 PM on Sunday, November 16<sup>th</sup> will result in a \$500.00 fine. All materials must be cleared from the South Florida Fairgrounds by Midnight, Sunday, November 16<sup>th</sup>.

# **Staging Instructions**



You can begin staging on Sunday, November 9<sup>th</sup> at 8am.

ALL UNITS MUST BE STAGED IN THE YELLOW AREA and NOT BELOW THE BLACK LINE. If your units are staged outside of the approved area we will be unable to mark all displays which will AFFECT your move-in time!.