



# BRAND STANDARDS





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# **BRAND IDENTITY**



#### Who We Are

The purpose of the Florida RV Trade Association is to lead, educate, promote, and protect the general welfare of the RV Industry in Florida.

Established in 1979, The FRVTA stands as one of the largest and most successful state RV associations in the country.

The FRVTA is a non-profit (501-c 6) organization made up of campgrounds and resorts, RV dealers, finance and insurance company firms, RV manufacturers and service and supplier companies representing thousands of employees. All of these companies work together to ensure that customers receive the finest RV products, services, supplies and accommodations available.

#### How We Do It

#### PUBLICATIONS / WEB / SOCIAL MEDIA

A Collection of Resources and Tips & Tools to enhance the RV Lifestyle and Experience: Florida Travel, **Entertainment, Destinations, Amusement Parks, Attractions & Dining** 

#### **MEMBERS**

Regional Chapters, Business Networking & Promotion, **Discounts & Benefits** 

#### CONNECTIONS

Campgrounds, Resorts, Dealers, Manufacturers, Finance, Insurance, Service/Repair & Suppliers

#### **SHOWS**

Latest Technology, Parts, Accessories & Designs





# **Brand Personality**

Our brand personality defines our voice and image. The brand is described in human terms because the personality needs to resonate with our members as well as those experiencing it.

#### **FRVTA** is:





#### **Our Audience**

Through research, we have divided our audience into six different types of RV travelers. Audience members could potentially overlap more than one category.

#### **RETIRED**

- 50+ crowd looking for rest and relaxation
- Enjoying life they always dreamed of
- Investing in motorhomes for freedom in retirement
- Visiting family & warm climates
- Bucket-list adventures
- Long-trip traveler

#### **COUPLES**

- Kid-free adult adventurers
- Uses travel apps / smart phone
- Likes planning ahead
- Is motivated by green living, small house movement
- Likes to explore lesser known destinations
- Interested in convenien affordability of RVing
- Travels with pets

#### **FAMILY WEEKENDERS**

- Have young children
- Uses travel apps / smart phone
- Looking for easy places to get to, not far from home
- Interested in family-friendly, affordable destinations
- Wants to experience nature, history, culture
- Most likely to have rented a RV

#### **FULL TIMERS**

- Shedding traditional living, making the RV their home
- Go where they want, stay as long as they want
- Younger full-timers telecommute for work
- Nomadic lifestyle

#### **SOLO EXPLORERS**

- 20-somethings
- Uses travel apps / smart phone
- Likes to find opportunities for outdoor sports or recreation
- Wants to discover the
   world
- Likes secluded areas

#### **ECLECTIC ADVENTURERS**

- 30-40 year olds
- Uses travel apps / smart phone
- Wants to go off the beaten path
- Likes to discover hidden aems
- Wants to experience nature, history, culture



# **BRAND STRATEGY**

#### **Brand Architecture**









# **Brand Touchpoints**

In order to be efficient and powerful in our brand, we need to communicate in a clear, consistent manner through all of our touchpoints.



# **BRAND VISUALS**

# FRVTA Main Logo





PMS Bright Red C 0/100/100/0 237/28/36



PMS 102 C 0/0/100/0 255/242/0



PMS Dark Blue C 100/100/0/0 46/49/146

### **Logo Clearspace**

To ensure legibility of the logo, it must be surrounded with a minimum amount of clearspace. This isolates the logo from competing elements such as photography, text or background patterns that may detract attention and lessen the overall impact.



# **Logo Fonts**

Original typefaces used in this logo are **OnStage Serial** and **Freestyle Script**.



# **Approved Variations**







Color Version

Black Version

One Color Version

#### **Members**





# Logo Don'ts







DON'T rotate logo.

DON'T add graphic effects.

DON'T crop logo.







DON'T squish or stretch logo. DON'T overlap logo. DON'T use unapproved colors.







DON'T skew logo.



DON'T use a gradient.



## SuperShow Logo





20/92/100/10 184/55/38 PMS 180 C



1/37/90/0 248/171/53 PMS 137 C



1/15/67/0 253/214/111 PMS 127 C



83/78/1/1 73/81/159 PMS 7670 C



100/88/27/12 33/59/115 PMS 661 C

# **Logo Clearspace**

To ensure legibility of the logo, it must be surrounded with a minimum amount of clearspace. This isolates the logo from competing elements such as photography, text or background patterns that may detract attention and lessen the overall impact.



# **Logo Font**

The original typeface used in this logo is called **Belwe Condensed**. This font should always be visually kerned, so that all letters and numbers are equally distrubuted without any awkward gaps.







# **Approved Variations**



Main Version



Main Version on Color Background



Official Program Version



Offician Program Version on Color Background

# Logo Don'ts







DON'T rotate logo.

DON'T add graphic effects.

DON'T crop logo.







DON'T squish or stretch logo. DON'T overlap logo. DON'T use unapproved colors.







DON'T skew logo.



DON'T use a gradient.



#### **Roadie Variations**

Roadie is the official FRVTA mascot. He was born-and-raised in the great state of Florida making him a native Floridian. When he was a little chick, his family packed up the nest and left Pelican Island to travel Florida in a RV. He has a wealth of knowledge and experience about RVing in Florida.

Roadie will always be found wearing his tropical shirt, and a red FRVTA hat.



Roadie Facing Forward



Roadie Facing Right



Roadie Pointing Right



Roadie Computer Right



Roadie With Sunglasses



Roadie Facing Left



Roadie Pointing Left



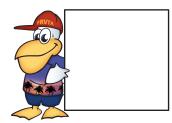
Roadie Computer Left



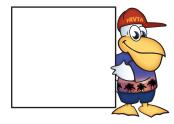
Roadie Arrow Right



Roadie Arrow Left



Roadie Sign Right



Roadie Sign Left



### **Certified RV Service Center Logo**

The criteria to qualify and use this logo in advertising are as follows:

- Be an FRVTA member in good standing and adhere to the FRVTA Code of Ethics.
- Have at least one RVIA Master Certified Technician employed.
- Have at least 80% of Service Technicians currently RVIA certified or in training for certification.
- Maintain a current Florida Propane Repair License and employ at least one qualifier.
- Have a permanent service facility.
- Provide outside service to general drive-in public and non-warranty customers.
- Maintain a parts inventory to support warranty and non-warranty service.
- Have a Customer Satisfaction Index (CSI) in place.

You must complete the RV Service Center Application and return it to FRVTA to apply. Once the application is submitted and an FRVTA representative has inspected the business, the certification will be awarded. Businesses will be given decals that recognize them as FRVTA Certified Service Centers and will receive special recognition in the annual FRVTA Membership Directory and on our web site. Certification will be valid for two years and will be renewed upon revalidation of criteria.

For more information about the FRVTA Certified RV Service Center Program, contact the FRVTA State Office at (813) 741-0488.



The Certified RV Service Center Logo is available for use by qualifying service facilites only.



# Regional Show Badge

For consistency, all regional ads appearing in the RVers Guide to Florida will display this badge to promote their regional show. The badge will include the dates and name of the show in the open blue area, see below for more information.



**Example Layout Showing Regional Information** 

Fonts shown are Gotham Black and Gotham Book.



### **RVers Guide Logo**





100/86/27/2 34/69/127 PMS 7687 C



0/71/76/0 243/111/74 PMS 164 C

Please Note: Colors of RVers Guide logo will be pulled from photography to compliment cover of RVers Guide magazine.

### Logo Clearspace

To ensure legibility of the logo, it must be surrounded with a minimum amount of clearspace. This isolates the logo from competing elements such as photography, text or background patterns that may detract attention and lessen the overall impact.



### **Logo Fonts**

Original typefaces used in this logo are **Gotham Bold** and **Passengers Script**.



# **Approved Variations**



Main Color Version for use on white background.



Color Version for use on color background.



Magazine Version for use on color or photographic background.

Color of 'The Official [DATE]' and 'to Florida' will be pulled from photography to compliment cover of magazine.

#### Logo Don'ts







DON'T rotate logo.

DON'T add graphic effects.

DON'T outline font.







DON'T squish or stretch logo. DON'T separate logo. DON'T use unapproved colors.







DON'T skew logo.



DON'T use a gradient.



#### **Fonts**

FRVTA uses Gotham as its primary font family. It should be used in all materials to maintain consistency in our messaging and branding. Passengers Script is to be used as a secondary font as an accent only.

#### **Gotham**

Gotham Book
Gotham Book Italic
Gotham Medium
Gotham Medium Italic
Gotham Bold
Gotham Bold Italic
Gotham Black
Gotham Black
Gotham Black Italic

A simple sans-serif font can be substituted if necessary; such as, Montserrat, available on Google Fonts.

#### **Passengers Script**

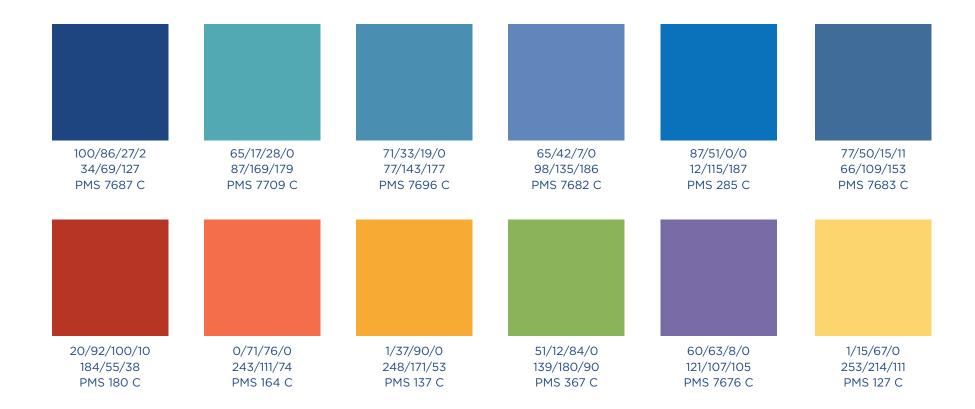
# Passengers Script

This font can be downloaded FREE at: https://befonts.com/passengers-script-font.html



#### Colors

FRVTA is bright, vibrant and colorful just like Florida. Our color palette is not limited to this selection; however, these are additional approved colors to use.



#### Photographic Style

Our photography should communicate our brand while also promoting the experiences and the wonder of the Florida RV lifestyle. It is a key tool for showing our diverse and dynamic community. It captures all regions of Florida and connects with people in ways that words alone can't.

We use a square grid of photos to showcase Florida's diversity. Grids of photos never overlap or have photoshopped effects. Mixing photos of recreational vehicles with Florida experiences across all regions is the best way to convey our vision.

Make sure all photos speak to the beauty, grandeur and magic of the state of Florida.

#### **Guidelines**

- Must be 300 dpi at the size expected to print to maintain integrity of the photos.
- Must use imagery that is not visibly dated.
- Must only use images that are from Florida unless utilized within Region 10 in the RVers Guide.
- Must depict attractions that are open to the public/places you can visit.
- Use transparent color box (from approved color palette) over photos to make copy/logos pop.

#### Recommendations

- Apply attribution from photographer or Include where image is from.
- Identify location wherever feasible and/or appropriate.





# RESOURCES

Download FRVTA Resources on Dropbox.

#### **Logos & Fonts**

FRVTA Logos (Vector EPS, PDF, High Resolution JPG & Transparent PNG)

https://www.dropbox.com/sh/4jpz2pra9l2qz5n/AAAH2AbJ8DbrT5sXH\_owcEtaa?dl=0

**Roadie Variations** (Vector EPS, PDF, High Resolution JPG & Transparent PNG)

https://www.dropbox.com/sh/4jpz2pra9l2qz5n/AAAH2AbJ8DbrT5sXH\_owcEtaa?dl=0

#### **FRVTA Fonts**

https://www.dropbox.com/sh/pdyt4rh4n4j9rhz/AACtLwVbNwWgaGCjrmdeAruQa?dl=0



# Photography

#### **FRVTA Image Database**

Our image database has been carefully selected to represent all regions of Florida, and it is updated annually. All images are royalty-free for commercial use.

https://www.dropbox.com/sh/8od3mabezfp516h/AABp771Jdj2Rv6UvPV-cRT2Ya?dl=0

