EXHIBITOR MANUAL

for the

OCALA RV SHOW

March 2 – March 5, 2023

Florida Horse Park 11008 South Highway 475 Ocala, FL 34480 Facility: 352-307-6699



Regional President, George Grimm - THOR Motor Coach

On-Site Show Manager: Monday, February 27th – Monday, March 6th Patty Flanagan, Regional Show Coordinator Cell: 813-318-1487

Please take time to carefully review these materials as they can save you time and money and help you make your experience more profitable and enjoyable. Please share this with all personnel working exhibit at the show.

Florida RV Trade Association

10510 Gibsonton Drive, Riverview FL 33578 Phone: (813) 741-0488 • Fax: (813) 741-0688 • www.frvta.org

SHOW INFORMATON

Show Hours: Thursday – Saturday 9AM – 5PM Sunday, 10AM – 4PM

\$5 – Adults; Children 16 and under Free Admission:

Free for Public Parking:

Directions: for GPS use County Road 475

From I-75:

Take Exit 341, County Road 484 and head East. Continue on County Road 484 for about 2 miles. Take a Left onto South Highway 475, continue for approximately 2.2 miles. The Florida Horse Park is on the left hand side.

From 441 S (Ocala):

Take US Highway 441 S, turn Right at SW 1st (at BP station). Go under the RR trestle, then take a slight right at the 3-Way stop at SE 3rd. SE 3rd becomes US Highway 475. Continue on SE 3rd/US Highway 475 for approximately 7 miles. The entrance to the Florida Horse Park is on your right.

From SR 200 (Ocala):

Take 27th Ave. (turn in between Starbucks and Burger King) South. Continue on 27th Ave/ US Highway 475A for approximately 6.5 miles. Make a slight turn to the left at SW 107th Place/ US Highway 475B. When 107th Place/ 475B dead-ends, turn, right. The entrance to the Florida Horse Park is on your right.

SHOW SERVICES

Shipping & Decorator: *Refer to appropriate order forms on website.

Expositions, Etc by Chene Inc

Shipping: 4740 126th Avenue North, Suite A Mailing: PO Box 22978

> St. Petersburg, FL 33742 Clearwater, FL 33762

727-577-1168

Accommodations:

Holiday Inn	La Quinta Inn & Suites	Hampton Inn
3600 Southwest 38th Avenue	3530 SW 36 th Ave	2075 SW US Highway 484
Ocala, FL 34474	Ocala, FL 34474	Ocala, FL 34473
352-629-9500	352-861-1137	352-347-1600
Rates start at:		
\$149.00/night + tax	\$177.00/ night + tax	\$175.00/ night + tax

Exhibitor Camping:

Florida Horse Park **Ocala RV Camp Resort** 3200 SW 38th Ave 11008 South Highway 475 Ocala, FL 34474 Ocala, FL 34480 30 & 50 amp hook-ups available 352-237-2138 Contact Ana at the State Office www.rvcampocala.com Rate: \$25.00/ night (tax included) Rate: \$49.00/ night (tax incl.)

Electric:

Only available in the Supplier Tent via generator.

Rules & General Information

Each exhibit must have a representative in attendance, their booth or display manned and RV units opened during all specified show hours.

In the case of an emergency, running late, etc. please notify On-Site Show Manager.

Credentials: Each person working the exhibit is required to have an Exhibitor Button. Exhibitors MUST have an exhibitor button in order to enter into the ticket gates without a charge. Be sure to request these buttons in advance via the website. Buttons will be available for pick-up on Move-in day. They will be given to your authorized rep or be in your display/booth. Additional buttons may be available at Show Office. Dealers are allotted a maximum of 20 buttons, regardless of exhibit space size. Suppliers are allotted a maximum of 10 buttons. Exhibitors may purchase additional buttons at a cost of \$1.00 per. Exhibitor buttons may be returned on last day to Show Manager or box provided.

Parking: Exhibitors are to park on the Northeast side of the parking lot past the porta-lets.

Payments: All final payments for show exhibition are due prior the first day of move-in. Exhibitors will not be permitted to exhibit with any outstanding balance.

Security: There will be security beginning Monday, February 27th, including over-night. Note: Gates will close by approx. 6 PM each night and open at 8 AM. Be sure to place all personal belongings in a secure area.

Safety/Aisles: All products and display materials (such as tables, plants, chairs, signs, etc.) must be confined to the actual limits of your assigned area. No units or any part of unit (steps, slide-outs mirrors and tail pipes) may extend into the main aisles or other exhibitor's display. Avoid having unit entries on the main aisles.

Sound/Music: As per BMI and ASCAP regulations, the use of copyrighted music is prohibited. The use of microphones, and/or speakers must be kept at acceptable levels so as not to disturb other exhibitors.

Generators: On board generators are **not** permitted to be running on any unit during show hours. Office trailers on the outer perimeter are allowed to use a generator with a Genturi system, and the Whisper Quiet will be the only generators allowed, provided that they do not exhaust into another exhibitor's display/booth.

1st Offense: Warning by Show Management

2nd Offense: \$1,000.00 fine imposed

3rd Offense: Closure of Display. No removal of units will be allowed.

ATVs/Golf Carts: May be shown for display purposes ONLY. No For Sale signs are permitted.

Animals: Wild or exotic animals are not allowed in the display space/booth.

Food/Concessions: Food will be available for purchase through the Ocala Shriner's Club, Chef B Smokin' or Kona Ica and has no affiliation with FRVTA. Open during show hours only.

Lost & Found: All items should be turned into Show Management.

DEALERS

Staging: Starting Monday, February 27th you may begin to drop off units. Please use the East side of the property.

Move-In: Please refer to your company's scheduled time below.

Monday, February 27th

12:00 PM

Space # 210 PPL Motor Homes Space # 240 Blue Compass RV

Tuesday, February 28th

8:00 AM

Space # 140 Como RV Space # 200 Nature Coast RV Space # 220 Sunshine State RV Space # 270 Village RV

Wednesday, March 1st

8:00 AM

Space # 100 Campers Inn of Leesburg Space # 120 Lazydays RV at the Villages

Space # 160 General RV Center Space # 190 Optimum RV

Show Units: This is a new RV products show. Only current model year (2022) or newer will be permitted for display.

* A copy of the MSO must be on hand per possible on-site DMV inspections.

Demo Units: No demo units allowed.

Off- Premise Permit: Dealer must provide a copy to State Office prior to show opening. A completed form must be available on-site.

Department of Motor Vehicles (DMV)

Attention: Lisa McNeal Phone: (352) 512-6782 318 SE 25th Ave. Fax: (352) 732-1459

Ocala, FL 34471 E-mail: DmvRegion2@flhsmv.gov

Bee Back Passes: Upon move-in or first day of show, each Dealer, (authorized rep from company), will receive 25 "Bee Back" passes. These passes are to be used for customers interested in returning to the show on another day to discuss a sale and/or purchase. Please provide your company name on the "Bee Back" as the customer will need to present the pass at ticket gate for entrance. If you require additional passes, please see Show Manager.

Move-Out: Any movement prior to show ending at 4:00 PM on Sunday, March 5th will result in a \$500 fine. Exhibitors may begin to move-out once Show Management has given the all clear. All units must be completely off the facility grounds by 5:00 PM on Monday, March 6th. Any units remaining after that time may be subject to a fine or towed by the facility at owner's expense.

^{*}The appropriate RVIA seal must be carried on all show units, prior to being moved into show display.

^{*} A sign with dealership's name must be posted in display.

SUPPLIERS

Booth Specifications: Booths are located in a large tent on grass.

Each booth is a standard 10' x 10' with 8' high draped back wall and 3' high draped side rails to separate your space from adjoining booths. Booths 1, 10, 11 & 21 are 10' Frontage x 8' Depth. Note: If you have 2 or more booths, side rails are not used in between spaces. Each booth is furnished with one 6' skirted table and 2 chairs, and one identification sign 7" x 44" with the contracted company name. No exhibit shall exceed 3' in height for the first 7' and no signs, flags or banners shall be taller than a total of 20'.

Solicitation: No distribution of any literature, giveaways, or presentations outside of your assigned booth area.

Sales Tax License: Each exhibitor is required to collect sales tax at a percent of 7%. Exhibitor must have Florida DOR Tax License on-site during show.

Contact (800) 352-3671 or visit www.myflorida.com/dor/taxes/annual resale certificate sut.html

Move-In: Exhibitors may start moving in on <u>Wednesday, March 1st from Noon - 6:00 PM</u>. Exhibitors MUST be fully set-up by Thursday prior to show opening at 9:00 AM. Exhibitors may enter show by 8:00 AM each day to prep/set-up booth.

Move-Out: Exhibitors may begin to break-down their booths once show ends. Any movement prior to show ending at 4:00 PM on Sunday, March 5th may result in a \$500 fine. All materials must be cleared out that night by 7:00 pm.

- 1. Agave Glass Florida
- 2. Al's TV Antennas
- 3. MD Essence
- 4. Passport America
- 5. LeafFilter
- 6. Kitchen Craft
- 7. Safe-T-Plus
- 8. New York Life
- 9. Travel Plan by Inman
- 10. Cricket Mini Golf Carts
- 11. Cricket Mini Golf Carts
- 12. Sunshine Village
- 13. E-Cool of Florida
- 14. E-Cool of Florida
- 15. Saladmaster

- 16. Cutco Cutlery
- 17. Secured Covered Storage
- 18. RVRoof.com
- 19. Kracken Adventure Bikes
- 20. Kracken Adventure Bikes
- 21. FL & AL RV Parks/Campgrounds
- 22. PPL Motor Homes
- 23. Trauma Corp
- 24. Soldier Solutions
- 25. All American Gutter
- 26. Euroshine
- 27. Euroshine
- 28. Sunkissed Covers
- 29. Travel Resorts of America

Note: Booths assignments are subject to change on-site by Show Management.

^{*}Booths 1, 10, 11 & 21 are 10' Frontage x 8' Depth

^{*}Booths 1-11 & 22-29 are for purchased Electric Hook-Up

^{*}Booths 12-21 do not have Electric Hook-Up