# **EXHIBITOR MANUAL**

for the

# ORLANDO RV SHOW

March 13 - March 16, 2025

Osceola Heritage Park 1875 Silver Spur Lane Kissimmee, FL 34744 Facility: 321-697-3333



# Regional President, Larry McNamara - Giant Recreation World

On-Site Show Managers:

Monday, March 10<sup>th</sup> – Monday, March 17<sup>th</sup> *Patty Flanagan, Show Director Cell:* 813-318-1487

Monday, March 10<sup>th</sup> – Monday, March 17<sup>th</sup> Cole Costello, Regional Show Coordinator Cell: 813-709-5376

Please take time to carefully review these materials as they can save you time and money and help you make your experience more profitable and enjoyable. Please share this with all personnel working exhibit at the show.

Florida RV Trade Association

5407 Boran Place, Tampa FL 33610 Phone: (813) 741-0488 • <u>www.frvta.org</u>

# **SHOW INFORMATON**

Show Hours: Thursday – Saturday 9AM – 5PM Sunday 9AM – 4PM

Admission: \$5.00

Discounts: \$1 off – Seniors / Military / 1<sup>st</sup> Responders (All Days)

Parking: Free for Public

#### **DIRECTIONS:**

#### From the North:

Take Exit #180 (US Highway 192 West). Follow US Highway 192 to Bill Beck Blvd. Turn Right. Follow signs to Main entrance. Osceola Heritage Park is about one block on the Left.

#### From the South:

Take Exit #205-B (Route 528, the Beachline Expressway). Exit the Beachline at Route 417 South (the Greeneway). Take to Exit #17 (Boggy Creek Road South). Follow Boggy Creek one mile to stop light, turn Right onto Boggy Creek Road to US Highway 192. Turn Right on US Highway 192, next traffic light, Bill Beck Blvd. Turn Right. Follow signs to Main entrance. Osceola Heritage Park is about one block on the Left.

#### From the East:

Take Exit #65 (Osceola Parkway), proceed east to Michigan Ave. Turn Right on Michigan Ave. to US Highway 192; turn Left and follow US Highway 192 to Bill Beck Blvd. Turn Left. Follow signs to Main entrance. Osceola Heritage Park is about one block on the Left.

#### From the West:

Take Exit #77, to Florida's Turnpike South. See above for Turnpike Southbound.

# **SHOW SERVICES**

**Shipping & Decorator:** \*Refer to appropriate order forms on our website.

Expositions, Etc. by Chene Inc

Mailing: PO Box 22978 Shipping: 4740 126<sup>th</sup> Avenue North, Suite A

St. Petersburg, FL 33742 Clearwater, FL 33762

727-577-1168

#### **Accommodations:**

Holiday InnEmbassy SuitesQuality Inn & Suites5001 Calypso Cay Way4955 Kyngs Heath Rd2039 E Irlo Bronson Mem.Kissimmee, FL 34746Kissimmee, FL 34746Kissimmee, FL 34744407-997-1400407-597-4000352-347-1600

Rates start at:

**Exhibitor Camping:** 

Osceola Heritage Park Contact: Keily Guichardo via email: <a href="mailto:kguichardo@ohpark.com">kguichardo@ohpark.com</a>

1875 Silver Spur Lane

The email should include company name, check-in/ check-out date and number of sites needed. You will then receive an email with a payment link & confirmation.

Electric:

Order form available on our website: <a href="https://www.frvta.org/exhibitors/exhibitor-info-orlando-rv-show/">https://www.frvta.org/exhibitors/exhibitor-info-orlando-rv-show/</a>

# **Rules & General Information**

Each exhibit must have a representative in attendance, their booth or display manned and RV units opened during all specified show hours. In the case of an emergency, running late, etc. please notify On-Site Show Manager.

Credentials: Each person working the exhibit is required to have an Exhibitor Button. Exhibitors MUST have an exhibitor button in order to enter into the ticket gates. Be sure to request these buttons in advance via the website. Buttons will be available for pick-up on Move-in day. They will be given to your authorized rep or be in your display/booth. Additional buttons may be available at Show Office. Dealers are allotted a maximum of 20 buttons, regardless of exhibit space size. Suppliers are allotted a maximum of 10 buttons. Exhibitors may purchase additional buttons at a cost of \$1.00 per. Exhibitor buttons may be returned on the last day to Show Manager or box provided.

**Parking:** Exhibitors are to park on the Northeast side of the parking lot.

**Payments:** All final payments for show exhibition are due prior to the first day of move-in. Exhibitors will not be permitted to exhibit with any outstanding balance.

**Security:** There will be security beginning Monday, March 10<sup>th</sup>, including overnight. Note: Gates will close by approx. 6 PM each night and open at 8 AM. Be sure to place all personal belongings in a secure area.

**Safety/Aisles:** All products and display materials (such as tables, plants, chairs, signs, etc.) must be confined to the actual limits of your assigned area. No units or any part of unit (steps, slide-outs mirrors and tail pipes) may extend into the main aisles or other exhibitor's display. Avoid having unit entries on the main aisles.

**Sound/Music:** As per BMI and ASCAP regulations, the use of copyrighted music is prohibited. The use of microphones and/or speakers must be kept at acceptable levels so as not to disturb other exhibitors.

**Generators:** On board generators are **not** permitted to be running on any unit during show hours. Office trailers on the outer perimeter are allowed to use a generator with a Genturi, and or the Whisper Quiet generator will be the only generators allowed, provided that they do not exhaust into another exhibitor's display/booth.

1<sup>st</sup> Offense: Warning by Show Management

2<sup>nd</sup> Offense: \$1,000.00 fine imposed

3<sup>rd</sup> Offense: Closure of Display. Removal of units will be prohibited until move out.

**ATVs/Golf Carts:** May be shown for display purposes ONLY. No For Sale signs are permitted. Cart usage within show gates permitted before /after show hours.

**Animals:** Wild or exotic animals are not allowed in the display space/booth.

**Food/Concessions:** Food will be available for purchase through the Osceola Heritage Park and has no affiliation with FRVTA. Open during show hours only.

Lost & Found: All items should be turned into Show Management at the DJ tent.



Visit us @ FRVTA.ORG & Go RVing @ gorving.com

### **DEALERS**

### **IMPORTANT SAFETY NOTICE:**

All exhibitors need to make arrangements to lessen incidents within your displays. Such arrangements should include but are not limited to:

- All exhibit space (inside or outside) must maintain a 6-foot unobstructed aisle between units, to include but not limited to steps, slide-outs, signage, etc.
- Anti-slip strips or coverings on the entrance/exit and interior steps
- Ensure all steps are dry
- Slide-outs and 5<sup>th</sup> wheel hitches covered to help prevent head injuries i.e., fun noodle, pipe insulation, plants, signage
- All space between units not considered an aisleway be secured i.e., plants, signage/roped off
- All carpeting or floor coverings secured i.e., tape, nails, vehicle tires, signage
- Any wiring of any type covered or secured. Wiring under carpet/floor coverings clearly marked i.e., caution tape or safety cones
- "Watch Your Step"/HOLD HANDRAIL (if applicable) signage.

**Staging:** Starting Monday, March 10<sup>th</sup> you may begin to drop off units. The staging lot is the field east of the show area past the electrical boxes.

\*The appropriate RVIA seal must be carried on all show units, prior to being moved into show display.

**Move-In:** Please refer to your company's scheduled time below.

Tuesday, March	11 <sup>th</sup> 8:00 AM	Wednesday, Mar	rch 12 <sup>th</sup>	8:00 AM
Space # 130	General RV Center	Space # 100	A to	Z RV Supercenter
Space # 140	Giant Recreation World	Space # 110	Nortl	n Trail RV
Space # 200	General RV Center	Space # 120	La M	esa RV Center

**Show Units:** This is a new RV product show. Only model year (2024) or newer will be permitted for display.

- \* A copy of the MSO must be on hand for possible on-site DMV inspections.
- \* A sign with the dealership's name must be posted in display.

Demo Units: NO demo units allowed.

**Off-Premises Permit:** Dealer must provide a copy to State Office prior to show opening. A completed form must be available on-site.

#### **Department of Motor Vehicles (DMV)**

Regional Administrator: Vidi Mojica Phone: (407) 445-7400 4101 Clarcona-Ocoee Rd, Ste 160 Fax: (407) 445-7411

Orlando, FL 32810 E-mail: <a href="mailto:DmvRegion5@flhsmv.gov">DmvRegion5@flhsmv.gov</a>

**Bee Back Passes:** Upon move-in or first day of show, each Dealer, (authorized rep from company), will receive 25 "Bee Back" passes. These passes are to be used for customers interested in returning to the show on another day to discuss a sale/purchase. Please provide your company name on the "Bee Back" as the customer will need to present the pass at ticket gate for entrance. If you require additional passes, please see Show Manager.

**Move-Out:** Any movement prior to the show ending at 4:00 PM on Sunday, March 16<sup>th</sup> will result in a \$500.00 fine per unit. Exhibitors may begin to move-out once Show Management has given the all clear. All units must be completely off the facility grounds by 7:00 PM on Monday, March 17<sup>th</sup>. Any units remaining after that time may be subject to a fine or towed by the facility at owner's expense.

# **SUPPLIERS**

**Booth Specifications:** Booths are located in a large tent on grass.

Each booth is a standard 10' x 10' with 8' high draped back wall and 3' high draped side rails to separate your space from adjoining booths. **Note:** If you have 2 or more booths, side rails are not used in between spaces.

Each booth is furnished with one 6' skirted table and 2 chairs, and one identification sign 7" x 44" with the contracted company name. No exhibit shall exceed 3' in height for the first 7' and no signs, flags or banners shall be taller than a total of 20'.

**Solicitation: No** distribution of any literature, giveaways, or presentations outside of your assigned booth area. Do not venture into aisle to reach a customer.

**Sales Tax License:** Each exhibitor is required to collect sales tax at a rate of 7.5%. Exhibitors must have Florida DOR Tax License on-site during the show.

Contact (800) 352-3671 or visit <a href="https://www.myflorida.com/dor/taxes/annual resale certificate sut.html">www.myflorida.com/dor/taxes/annual resale certificate sut.html</a>

**Move-In:** Exhibitors may start moving in on <u>Wednesday, March 12<sup>th</sup> from Noon - 6:00 PM</u>. If your company is unable to move-in by 6:00 PM, you will need to contact Ana. Exhibitors **MUST** be fully setup by Thursday prior to show opening at 9:00 AM. Exhibitors may enter show by 8:00 AM each day to prep/set-up booth.

**Move-Out:** Exhibitors may begin to break-down their booths once the show ends. Any movement prior to the show ending at 4:00 PM on Sunday, March 16<sup>th</sup> may result in a \$500.00 fine. All materials must be cleared out that night by 7:00 pm.

<ol> <li>Vacation V</li> </ol>	/il	lag	e
--------------------------------	-----	-----	---

2. Vacation Village

3. RV Roofing Solutions

4. RV Home Inspection & Repair

5. Darren Thomas Glass

6. Keystone Heights RV Resort

7. Keystone Heights RV Resort

8. Cutco

9. Renewal by Andersen

10. Deep Sleep Solutions

11. Elite RV

12. Euroshine USA

13. Euroshine USA

14. Euroshine USA

15. Florida Sunpass

16. South East RV Solutions

17. BT Wholesale

18. Daiwa by US Jaclean

19. Cricket Mini Golf Carts

20. Cricket Mini Golf Carts

**Note:** Booth assignments are subject to change on-site by Show Management.