



FRVTA news

MONTHLY NEWS CONCERNING FLORIDA'S RECREATION VEHICLE INDUSTRY



With opening day record crowds of over 19,000, fascinated patrons sought to discover how to roam our beautiful nation while always being at home at the 33rd Annual 2018 Florida RV SuperShow.

Held at the sweeping Florida State Fairgrounds in Tampa this past January 17–21, eager crowds lined up each day of the five-days seeking the best products offered by the national RV Industry. Beautiful Florida winter weather with strong sunshine and cool temperatures cooperated, making the entire event an outstanding undertaking.

“It was unbelievable how strong the crowds were,” exclaimed Florida RV Trade Association (FRVTA) Executive Director Lance Wilson. “Fortunately, we were well prepared to handle the crowds based on the huge response we had to the SuperShow last year.”

The nation's largest RV Show opened to droves of curious industry insiders during Industry Day on Tuesday, January 16. FRVTA staff members welcomed all industry-based attendees with a free coffee and donut breakfast as well as a variety of free sandwiches for lunch in an effort to make sure everyone could see the huge variety of new 2018 RV products on display at this annual RV mega event.

And if the RV Industry offered it, it was at the RV SuperShow! Everything from inexpensive folding campers to multimillion-dollar custom-built land yachts was available. With over 1500 RVs on display representing 100+ manufacturers, time certainly became an issue as both Industry Day attendees and customers alike scrambled to see it all.

That was truer than ever on opening day, Wednesday, January 17, as FRVTA Marketing Director Dave Kelly said. “This year opening day set another attendance record with over 19,000 that day alone!” he exclaimed. “This first day attendance record bodes well for us all and certainly demonstrates that the national RV Industry has done an

exceptional job, especially here in Florida, of showing the public how enjoyable the RV Lifestyle is.”

To make sure attendees visited each of the over 450 displays, the RV SuperShow continued offering its two-day show pass at no additional cost. “Despite the packed aisles, our trams continually ran throughout the fairgrounds so patrons could move easily throughout the show,” Dave said.

Dave explained that this year's theme of “Wherever You Roam, You're Always at Home” was developed to emphasize the freedom the RV Lifestyle provides. RVers can travel and roam wherever they desire, seeing new sites and vistas each and every day all while comfortably traveling in their home on wheels.

“RVers have the enviable opportunity of traveling to new locales each and every day,” he explained. “It's this outdoor appeal that's become so attractive to retiring Baby Boomers, families, Millennials—you name it—people are excited to discover the natural beauty of our great nation.”

To attract the massive crowds, Dave followed through with his impressive usage of a variety of traditional media, including television, radio and newspaper, coupled with new social media, such as daily online blogs, photos and emails, to attract the overflowing marketplace.





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IacoNOTES...

In today's Internet-driven world, we need to be especially careful to protect ourselves and our businesses. Here are Five Quick Steps on doing just that- provided by Dan Ricker of Insurance Office of America created by IDWatchdog.com. Be careful out there!

Better Protect Your Identity with These 5 Quick Steps. Now is the ideal time for an identity checkup—yours!

Until next time...

NELDA IACONO
FRVTA PRESIDENT

Take These Five Simple Steps

Think about it. Is your identity security worth a few minutes of your time? Absolutely! Here are five quick actions, brought to you by ID Watchdog, the award-winning identity theft protection provider, which can help lock down some key elements of your identity.

1. **Check your devices** for known viruses and spyware, and see if your devices are vulnerable to cyber attacks.
2. **Set up an Identity Protection PIN with the IRS.** Go to *IRS Identity Protection PIN* to further verify your identity and help prevent an identity thief from filing a tax return with your SSN.
3. **Add 2-factor authentication (2FA).** This is a free second layer of account security offered by many companies. It combines your designated password with a mobile phone number or other indicator to help prevent hackers from breaking into your accounts. Go to turnon2fa.com for step-by-step instructions.
4. **Register to receive your financial statements online** to help prevent mail theft and reduce the chance of identity theft due to break-ins. Online documents can be stored in encrypted form if you encode your computer.
Important reminder: *Both paper and digital files are worthless if you don't check your statements regularly. Many consumer protections, including the right to dispute billing errors, have a short shelf life. Report any errors found in writing ASAP. The Truth in Lending Act allows up to 60 days to dispute any incorrect transactions.*
5. **Follow good password protocol.** Create passwords that are harder to hack and make sure each account has its own password. In that way, if a cybercriminal gains access to one password it won't be a gateway to multiple accounts. **Stop and Think** provides a number of tips and suggestions to practice sound online safety habits including protecting your personal information, like making your password a sentence. Don't forget about Internet of Things (IoT) devices, which include digital door locks, video doorbells and other home tools connected to your Wi-Fi network.

To learn more about how to reduce online fraud and identity theft, look at StaySafeOnline from the National Cyber Security Alliance.

This information is provided by ID Watchdog, an award-winning identity theft protection provider.

FLORIDA RV SUPERSHOW

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While thousands attended this year's event, Lance pointed out that the national Go RVing marketing campaign was another contributor to the show's overall success. "Dave's efforts certainly were a major factor in attracting the crowds," he said. "And the national marketing efforts laid the fertile ground that gave us a great assist."

And that extra assist was instrumental in providing show participants with an outstanding payoff of increased sales. "Everyone I spoke with had great sales," Dave said. "This response from both participants and attendees was gratifying following all the hard work and preparation the FRVTA staff did to make this year's RV SuperShow a success."

Lance explained that this year's show encompassed the entire space available at the Florida State Fairgrounds. "We've maximized the Fairgrounds and used over 1 million square feet of display space here," he detailed. "This allowed us to put more products on display than ever before, ensuring that the Florida RV SuperShow remains the largest RV Show in the nation."

Additionally, the FRVTA Staff coordinated with the local authorities and Fairgrounds staff to open additional entry gates that alleviated traffic problems on both nearby Interstate 4 and U.S. 301.

Besides coaches of all types, sizes and price ranges, over 450 booth suppliers provided an extensive assortment of camping-related accessories, such as braking and suspension systems, insurance, cooking displays and camping resorts all designed to enhance the outdoor experience.

And, what better place to show your products to thousands of RV enthusiasts than at the RV SuperShow! That's the thought process at Thor Motor Coach, which



brought its full product line to this year's event.

"The Florida RV SuperShow is an outstanding way for the public to see all of Thor Motor Coaches products," noted National Sales Manager Joel Grimm. "Plus it's warmer here than back in Indiana!" he joked.

Thor introduced many new/revised models at this year's RV SuperShow. Among them are the ACE 32.1 Class A motorhome that features two full bathrooms; the Chateau 25V Class C with a new floorplan that offers twin beds that convert into a king and a large wardrobe in the rear; the Outlaw 37GP Class A toy hauler with dual ramp doors that convert into a patio; and the Hurricane 34R Class A gas motorhome that features a full-wall slideout and two large screen TVs with theater seating.

Show Hauler MotorHome Conversions displayed two new Super B conversion models that wowed the crowds with their powerful motors and luxury appointments.

Regency RV debuted its new B+ van camper at the RV SuperShow. Named the Xalta, it is built on a Mercedes-Benz chassis and features loads of high-tech upgrades. The manufacturer also displayed a prototype of its new Ultra Brougham B+ coach that will be available later this year.

Highland Ridge debuted their new Open Range, Mesa Ridge and Highlander toy hauler series. These new models feature a variety of upgraded offerings included additional storage, theater seating, upper deck bedrooms and larger beds. The company also displayed several additional lightweight fifth wheel models new for 2018.

Jayco and Spartan Specialty Vehicles unveiled the Jayco Embark luxury diesel Class A coach that's built on a new Spartan K1 chassis with a Cummins 360-horsepower engine. The new motorhome features two interior décor choices, a huge kitchen galley, a Versatouch Lyra command center and an upgraded entertainment system.

Other top debuts too numerous to mention in detail include Grand Design's new Transcend travel trailer; Hymer Aktiv 2.0 Loft Edition Class B van

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FLORIDA RV SUPERSHOW

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camper; Coachmen Pursuit Precision Class A gas motorhome; Airstream's first ever B+ camper van; Lance's new Model 1457 19-foot travel trailer; Winnebago's new Class B Revel; Fleetwood's Pulse, their first-ever Class C diesel unit; and Gulf Stream's new Capri, a retro-designed unit that follows their successful Vintage Cruiser.

Besides the latest RV products, attendees were able to enjoy a variety of seminars, including National RV Writer Bob Marx who hosted two seminars daily—"RVing 101" that helped RVers decide which RV is right for their particular lifestyle and "Full Time & Extended RV Travel" that detailed how RV travelers deal with banking, bill paying, telephone communications, e-mail, mail forwarding, medical care and other concerns while on the road. Additional featured seminars included Basic RV Maintenance, Weight and Tire Issues, and Helping Habitat for Humanity While You Travel.

Interesting and unusual entertainment, such as spinning jugglers, marching bagpipers, talking plants and jumping clowns, captivated the crowds, making sure they stayed at the show longer and remained focused on the many RV displays spread throughout the fairgrounds.

Of course, the SuperRally made attending the RV SuperShow easy. Celebrating its



31st year, this major RV rally was open to any and all RV clubs and the general public. Rally tickets offered patrons a number of amenities including free admission to the SuperShow all five public days, meeting facilities for their club, free coffee and donuts each morning and seminars. Three nights of entertainment and refreshments were also included. This year featured the return of "The Rivoli Revue" music by Kay and Ron Rivoli, Sunday Drive and Kenny Evans.

"I believe we had over 800 coaches registered by the time SuperShow opened on Wednesday," said FRVTA Show Director Lesa Colvin. "We certainly made sure they were kept active during their stay with us!"

With the success at this year's RV SuperShow, it seems as if the national RV Industry is in for another banner year. Early estimates are calling for over 500,000 units to be shipped this coming year, making this a first for the RV Industry. What new products, designs and comforts will be offered? Mark your calendars now to attend the 34th Annual RV SuperShow, returning again to Tampa's Florida State Fairgrounds, with Industry Day set for Tuesday, January 15th and public days running January 16-20, 2019.

For more information on the 2019 Florida RV SuperShow, contact the FRVTA State Office at (813) 741-0488 or visit our website at www.frvta.org.

2018 FRVTA SHOW SCHEDULE



OCALA RV SHOW • March 1-4 • Florida Horse Park

SPRING CLEAN-OUT RV SHOW • March 16-18 • Lee Civic Center

RV SUPERSAVER SHOW • April 20-22 • CenturyLink-Lee Sports Complex

TAMPA BAY SUMMER RV SHOW • June 7-10 • Florida State Fairgrounds

Still Being Discussed • Region 2 • May Show @ The Ballpark of the Palm Beaches


LEGISLATIVE UPDATE • by Marc Dunbar, Legislative Consultant

The Underrepresented

The American Revolution was fought for many reasons, one of which was the concept of taxation without representation. The idea that a government removed from the people would impose its will without

consideration of the interests of the citizenry or without any voice from the citizenry in the decision making is anathema to Americans.

Well, for approximately 1.1 million Floridians the 2018 legislative session will be just that. Due to the untimely deaths, political scandals, member retirements and the various dominoes that followed, a number of House and Senate seats will go unoccupied for the 2018 legislative session.

While the vacancies do little to alter the Republican hold on both chambers, with the GOP up 23-15 in the Senate and 76-40 in the House, they do change dramatically how certain areas will be treated in legislative debates and in the crafting of the state budget.

Here are details of the seats that will be vacant for all or part of the session, which starts January 9 and is scheduled to end March 9:

HOUSE DISTRICT 33

- Vacant because of the death of Republican Don Hahnfeldt of The Villages.
- Includes Sumter County and parts of Lake and Marion counties.
- Election dates have not been set.
- Registered voters as of October 2016: 140,817.

HOUSE DISTRICT 39

- Vacant because of the resignation of Auburndale Republican Neil Combee.
- Includes parts of Osceola and Polk counties.
- Special primary election: February 20.
- Special general election: May 1.
- Registered voters as of October 2016: 112,258.

HOUSE DISTRICT 72

- Vacant because of the resignation of Sarasota Republican Alex Miller.

- Includes part of Sarasota County.
- Special primary election: Was held December 5.
- Special general election: February 13.
- Registered voters: 124,346.

HOUSE DISTRICT 114

- Vacant because of the resignation of Coral Gables Democrat Daisy Baez.
- Includes part of Miami-Dade County.
- Special primary election: February 20



- Special general election: May 1
- Registered voters as of October 2016: 96,381

SENATE DISTRICT 16

- Vacant because of the resignation of Clearwater Republican Jack Latvala, which took effect January 5.
- Includes parts of Pasco and Pinellas counties.
- Election dates have not been set.
- Registered voters as of October 2016: 336,940.

SENATE DISTRICT 31

- Vacant because of the resignation of Lake Worth Democrat Jeff Clemens.
- Includes part of Palm Beach County.
- Special primary election January 30.
- Special general election: April 10.
- Registered voters as of October 2016: 305,998



As we look ahead, we are fortunate that the economic outlook is good and the state coffers are full so as to avoid the treaded “taxation without representation,” but the loss of these members and the silence of the voices of their constituents will undoubtedly impact the policymaking in Tallahassee.

The FRVTA is privileged to not be impacted by these losses. We, however, have been working overtime on the political side as these special elections to fill the vacancies take their financial toll on the PAC.

Please look at the list above to see if you are affected by these losses and keep your ears to the ground on candidates who are looking to fill these seats. Your help is invaluable as we try to maintain our pro-RV sentiment in Tallahassee.

I hope each of you had a great holiday season and are ready for a wonderful and prosperous 2018!


DEALER DETAILS • by S. ALLEN MONELLO, D.P.A. AICE

Documenting Your Dealership's Plan to Keep Customer Information Safe

Last month I wrote about the many opportunities identity thieves might have in stealing customer information from your dealership. This month's article deals with what dealerships are required to do

to safeguard customer information.

If you received a letter from the Federal Trade Commission (FTC) demanding that you provide documentation about your dealership's plan to safeguard customer information and to actually produce a written copy of your plan, would you be able to do so? This is what's required of your dealership under the FTC Safeguards Rule.

The Federal Trade Commission's Safeguards Rule, which implements the security provisions of the Gramm-Leach-Bliley Act, took effect on May 23, 2003. As of that date, financial institutions subject to the Rule (dealerships are included) must have in place a comprehensive security program to ensure the security and confidentiality of customer information.

According to the FTC, to implement its information security program, each financial institution (dealership) must:

- Designate an employee or employees to coordinate the program.
- Identify reasonably foreseeable internal and external risks to the security, confidentiality, and integrity of customer information and assess the sufficiency of any safeguards in place to control the risks.
- Design and implement safeguards to address the risks and monitor the effectiveness of these safeguards.
- Select and retain service providers that are capable of maintaining appropriate safeguards for the information and require them, by contract, to implement and maintain such safeguards; and
- Adjust the information security program in light of developments that may materially affect the program.

The Safeguards Rule requires companies to assess and address the risks to customer information in all areas of their operation, including three areas that are particularly important to information security: Employee Management and Training; Information Systems; and Detecting and Managing System Failures.

Here's what the FTC recommends, in part:

The success of your information security plan depends largely on the employees who implement it. Consider:

- Checking references or doing background checks before

hiring employees who will have access to customer information.

- Asking every new employee to sign an agreement to follow your company's confidentiality and security standards for handling customer information.
- Limiting access to customer information to employees who have a business reason to see it. For example, give employees who respond to customer inquiries access to customer files, but only to the extent they need it to do their jobs.
- Controlling access to sensitive information by requiring employees to use "strong" passwords that must be changed on a regular basis. (Tough-to-crack passwords require the use of at least six characters, upper- and lower-case letters, and a combination of letters, numbers and symbols.)
- Using password-activated screen savers to lock employee computers after a period of inactivity.
- Developing policies for appropriate use and protection of laptops, PDAs, cell phones or other mobile devices. For example, make sure employees store these devices in a secure place when not in use.
- Training employees to take basic steps to maintain the security, confidentiality and integrity of customer information.
- Regularly reminding all employees of your company's policy — and the legal requirement — to keep customer information secure and confidential.
- Developing policies for employees who telecommute.
- Imposing disciplinary measures for security policy violations.
- Preventing terminated employees from accessing customer information by immediately deactivating their passwords and user names and taking other appropriate measures.

INFORMATION SYSTEMS: Information systems include network and software design, and information processing, storage, transmission, retrieval and disposal.

- Know where sensitive customer information is stored and store it securely. Make sure only authorized employees have access.
- Take steps to ensure the secure transmission of customer information.
- Dispose of customer information in a secure way and, where applicable, consistent with the FTC's [Disposal Rule](#).
- Monitoring the websites of your software vendors and reading relevant industry publications for news about emerging threats and available defenses.

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TRAINING NEWS • by Jim Carr, Training Director

Florida RV Distance Learning Network

A web-based, instructor-led and mentor-managed Technician Training program delivered directly to your RV Dealership.

The DLN has been successfully providing training to service employees at RV Dealerships throughout Florida and the U.S. for over 18 years. Currently, there are 233 dealerships registered on the program serving over 2,000 “students,” primarily registered in the Technician Preparation program.

The following information is taken directly from our website at Florida Gateway College, Lake City, www.rvtraining.fgc.edu, and should provide up-to-date information on the entire program.

Welcome to the RV Training Institute at Florida Gateway College. In partnership with the Florida RV Trade Association (FRVTA) and the national RV Dealers Association (RVDA), we are pleased to offer this distance learning training program exclusively for the RV Industry.

We are able to deliver training programs directly to member dealerships and other industry-related sites throughout the U.S. and Canada through Internet Broadband. A variety of programming is available for all occupations within the RV Industry, as well as manufacturer and supplier product-specific clinics and workshops. The program is an in-house, mentor-led, group-learning training opportunity where costs associated with travel and time out of the shop are eliminated.

The only requirements needed for participation in the RV Distance Learning program is a computer with

a high-speed internet connection. You will also need an “out” video cable connected to your computer and directly to a television thereby making group learning a reality. Participating dealerships can purchase RVIA RV Service Technician course textbooks through us at a discounted price.

Each subscription location will have access to all available training for a full curriculum year from August 1st of the current year through July 31st of the following year.

Please review the information contained within this site for details on available programming. Thank you for your interest and please contact us personally if we can be of further service.



For additional information please visit the website cited in the second paragraph or call us at (386) 754-4285. Jim Carr or Judy Wilson will answer all your questions. Thank you.

DEALER DETAILS

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- Maintaining up-to-date and appropriate programs and controls to prevent unauthorized access to customer information.
- Using appropriate oversight or audit procedures to detect the improper disclosure or theft of customer information.
- Taking steps to preserve the security, confidentiality and integrity of customer information in the event of a breach.

If a breach occurs:

- Consider notifying consumers, law enforcement and/or businesses in the event of a security breach.

NOTE: [Section 501.171, Florida Statutes](#), requires, among other things, that dealerships report to the Attorney General any breach in security affecting 500 or more individuals in this state.

For more information about the Safeguards Rule, visit the FTC website at www.ftc.gov. For more information regarding the above list, [click here](#).

NOTE: This article is not intended to provide legal or financial advice. It is for informational purposes only. Please consult your attorney if you have any questions requiring legal advice.

S. Allen Monello, D.P.A. is the Managing Member of the Automotive Industry Center for Excellence, LLC. Allen provides compliance consulting and training services to dealerships and is certified as a “Consumer Credit Compliance Professional” by the National Automotive Finance Association. He can be reached by email at Allen@TheAICE.com or by phone at (727) 623-9075. You may visit his website at www.TheAICE.com.



Don McNamara of Giant Recreation World Dies at 75

Donald Lester McNamara, founder of Winter Garden-based Giant Recreation World, passed away this past January. He was 75.

McNamara established the dealership in 1976 and built it into one of the strongest operations in the state. Giant

Recreation World eventually added locations in Ormond Beach and Melbourne that were recently relocated to a 14-acre plot in Daytona Beach and 25-acre property in Palm Bay, allowing the company to significantly expand its footprint. The Winter Garden facility also added eight acres by acquiring a closed RV Dealership next door that included frontage on Florida Route 50 so that location now contains more than 14.

“Don was truly a pioneer and always ran strong dealerships,” said Lance Wilson, executive director of the Florida RV Trade Association (FRVTA). “I believe Giant Recreation World was the first multi-location dealership in the state. He served on the FRVTA Board and was a strong advocate for dealers’ rights. He was very involved in dealer-related issues in the state.”

Giant Recreation World was recognized as one of the best places to work in Central Florida, and was also awarded with an RVBusiness Top 50 Dealer Award. Currently, the company employs around 130 full-time employees and 25 part-time. His son, Larry, serves as CEO.

McNamara is survived by his wife, Barbara, his children Lawrence, Paris, Scott, Eleanor, Joseph, Daniel, his step children Brad, Cindy, and 20 grandchildren. According to his obituary, McNamara’s success as an entrepreneur made it possible for him to endow the families of his employees with college scholarships, to support his community and to make a positive mark on the world. He was always willing to help those around him who were in need and was very active with many charities including but not limited to The Homeless Veterans in central Florida, local schools, pet rescue organizations and the Saint Jude’s Children’s Hospital.

He served honorably in the USMC achieving the rank of lance corporal. He will be remembered as a beloved husband, father and grandfather to his family, and also he will be remembered as a straight shooter, mentor and father figure to his Giant Recreation World family of employees and customers alike.

The Florida RV Trade Association extends heartfelt sorrow to Mr. McNamara’s family at this time and gratefulness to his trailblazing business acumen that brought the RV Lifestyle to so many.—news release, RVBusiness

Lazydays Donation Will Aid Sex-Trafficked Girls

If you love RVing... this is home

Bridging Freedom, a new sanctuary in the Tampa Bay area for survivors of child sex trafficking, recently announced it has received a gift of \$350,000 from the Lazydays Employee Foundation.

According to a press release, the money will be put toward the construction of a four bedroom “gateway home,” which will be named Lazydays House. Lazydays is the second home sponsor for the complex and the Lazydays House will be used for girls rescued from sex trafficking.

“This exceptionally generous gift pays for one of the most important components of Bridging Freedom’s therapeutic campus,” said Board Chairman and Pasco County Sheriff Corporal Alan Wilkett. “The gateway home will be the first step in a long transitioning process that will help restore the stolen childhoods to these young survivors.”

Speaking on behalf of the employees of Lazydays RV, Foundation President Joe Myers said the gift reflects the employees’ wish to help the neediest of children in our community, for whom they have raised more than \$1 million. “This is a contribution from Lazydays’ employees and our supporters to one of the most vulnerable parts of our community,” said Myers. “We are thrilled to be able to do something that will change lives for the better.”—news release, RVBusiness



Region 1 President Tom Wegge stands in front of some of the dozens of toys donated by Region 1 members at their December meeting to the Charlotte County Behavioral Health Cause. Dozens of low income children benefited from the donation, making for a great holiday season!

Camping World Offers RV Home Delivery

Camping World Holdings Inc. recently announced a new “Home RV Delivery Service” that “lets you shop at home for an RV and have it delivered right to your driveway.” Designed for those without a dealership nearby, customers will find their perfect RV online and a knowledgeable driver will bring it straight to them.

Here’s how Camping World Home RV Delivery Service works: Customers will browse select inventory of home delivery RVs online and become familiar with these RVs with detailed walk-through videos, photographs, floorplans, specs, and more. Consumers can then request more info on the RV that’s right for them and a sales person will be in contact.

Camping World staff will work with consumers on financing and paperwork. Once details are finalized, customers will select a date to have the RV delivered to their home. Upon delivery, Camping World will provide a comprehensive walk-through and orientation so that the consumer can “hit the road with confidence in their new RV.”—RVBusiness



NEW MEMBERS

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Campground, Region 10

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Supplier, Region 3

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Supplier, Region 2

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FAX: 561-741-1199
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Campground, Region 2

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Supplier, Region 10

If you have a story or item of interest concerning your business that you would like to share with the FRVTA membership, please contact Dave Kelly at davekelly@frvta.org in the State Office.

Russians Invade Fort Myers RV Show!



A Russian TV crew interviews Region 1 Show Manager Jack Carver at the recent 33rd Annual Fort Myers RV Show, held January 25-28 at the Lee Civic Center. According to Jack, the film crew from Paluba.US Digital Media, hosted by Executive Producer Stan Grunski, was very interested in what is a typical American lifestyle that currently is gaining enjoyment throughout the world. "They were completely unfamiliar with what an RV is and the RV Lifestyle, so I gave them a whirlwind tour of the show and it's various RVs on display," Jack explained "Da!"

MEETING DATES



Region 1 • NO MEETING • Twin Isle Country Club • 301 Madrid Blvd • Punta Gorda

Region 2 • February 21 • CONFERENCE CALL MEETING

Region 3 • February 13 • Rusty Pelican • 2425 North Rocky Pointe Drive • Tampa

Region 4 • February 14 • Bonefish Grill • Sand Lake Rd • Orlando

Region 5 • NO MEETING • Tuscany Italian Bistro • 36178 Emerald Parkway • Destin

Region 6 • February 20 • Copeland's of New Orleans • 4310 Southside Boulevard • Jacksonville

Region 7 • February 27 • Braised Onion • 754 NE 25th Ave • Ocala

ALL MEETINGS: Cocktails 6:30 PM • Dinner 7:00 PM